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Joint Procurement – The New Way Forward



procurementforhousing

Today's Presentation

- The context
- Why joint procurement?
- Repositioning the sector
- Capital works materials strategy.

Social Housing – Challenges

- Achieving Value for Money
- Meeting the Efficiency Agenda
- Delivering Decent Homes programmes
- Improving services to tenants.

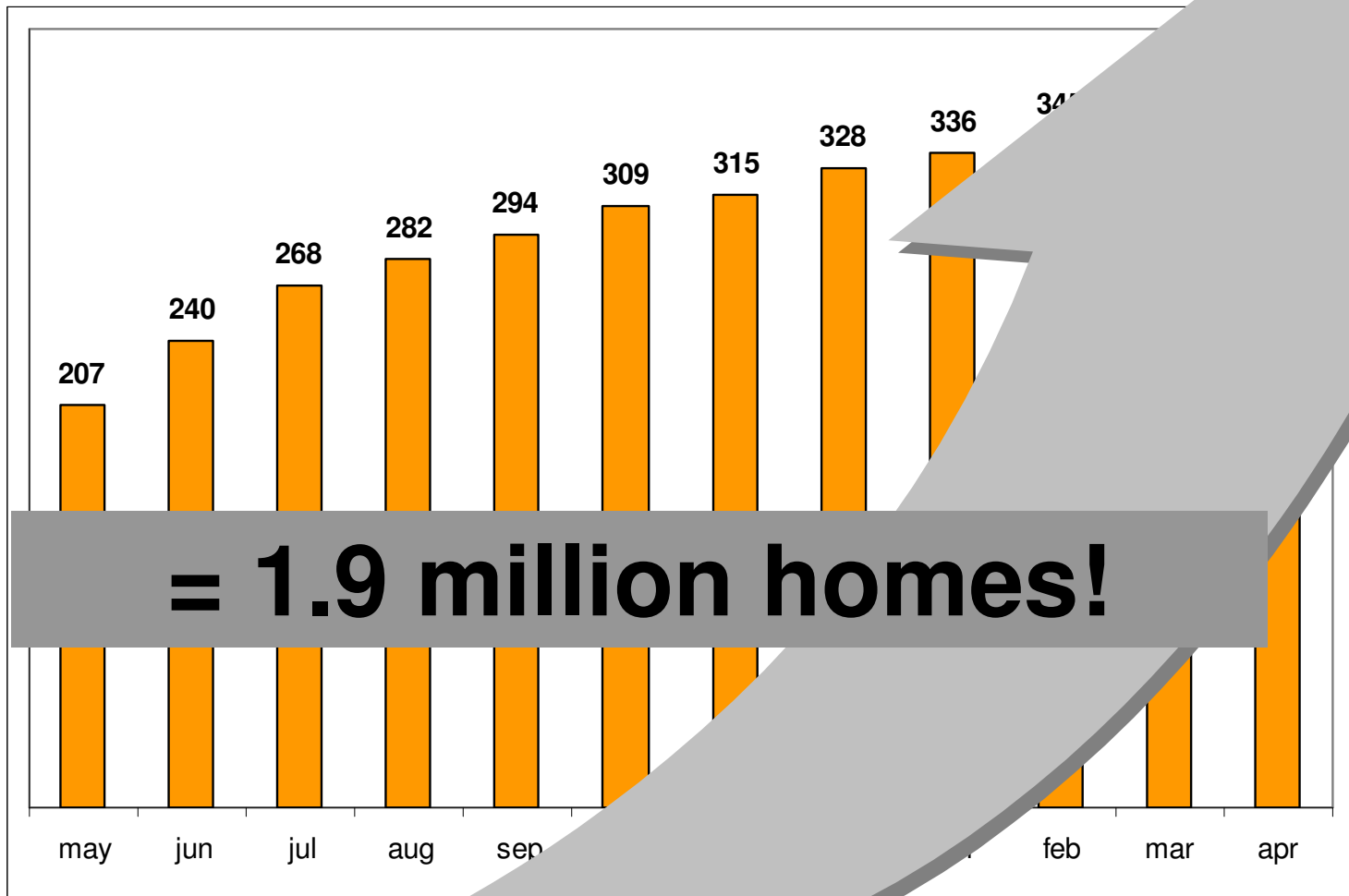
Current Economic Climate

- Growing economies of China and India, uncertainty in Iran
 - Oil price
 - Inflationary pressure on steel, copper
- UK construction industry inflation
 - Skills shortage
 - Olympics 2012
 - Hugely ambitious development plans
 - Decent Homes.

PfH is.....

- A consortium open to all Social Landlords
- Led by members
- Willing contractor principle
- Sponsored by NHF & CIH
- Monitored and quality assured by HouseMark
- Delivered by CEL.

Our Membership



Why Joint Procurement?

- Cost reductions
- Higher quality & performance standards
- Equal benefits throughout the sector
- Market intelligence
- New methods of delivery
- Efficiency.

How are efficiencies generated?

Cashable

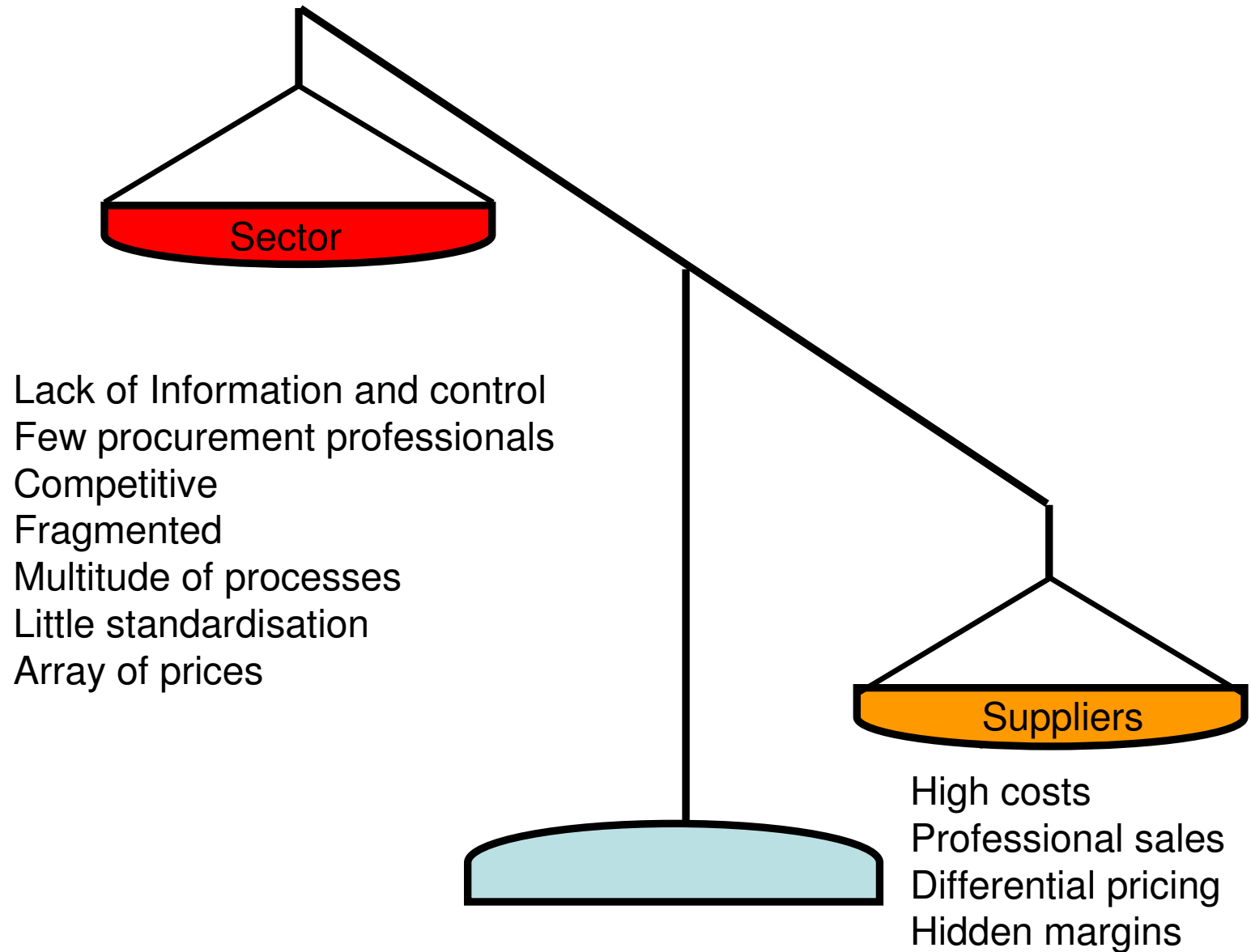
- Pure price based
- External expenditure
- Price savings of 10 – 75%

Non-Cashable

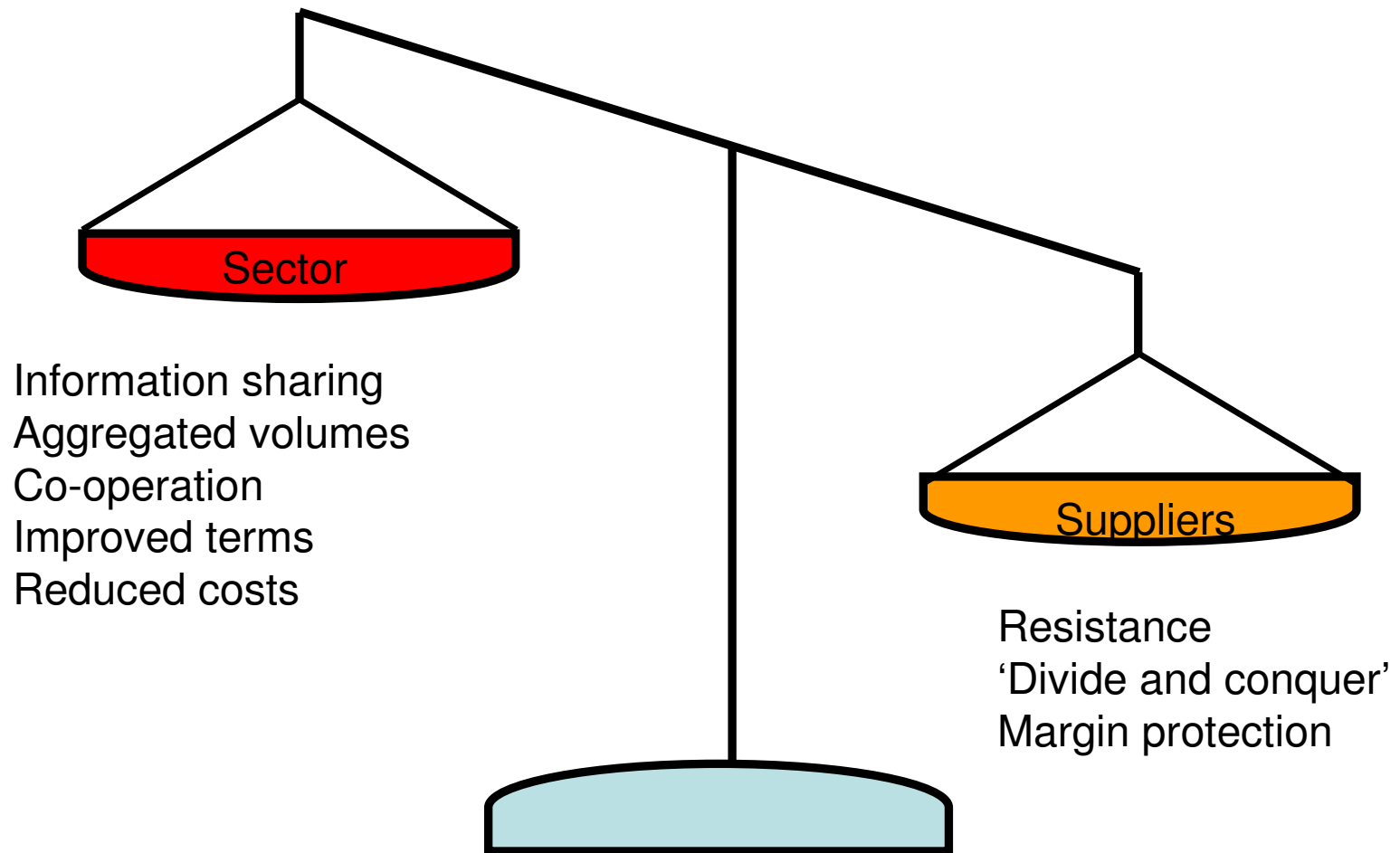
- Purchasing costs
- EU Procurement
- Process savings

- Annual Efficiency Statements
- Audit Commission KLOEs
- Re-investment in frontline services

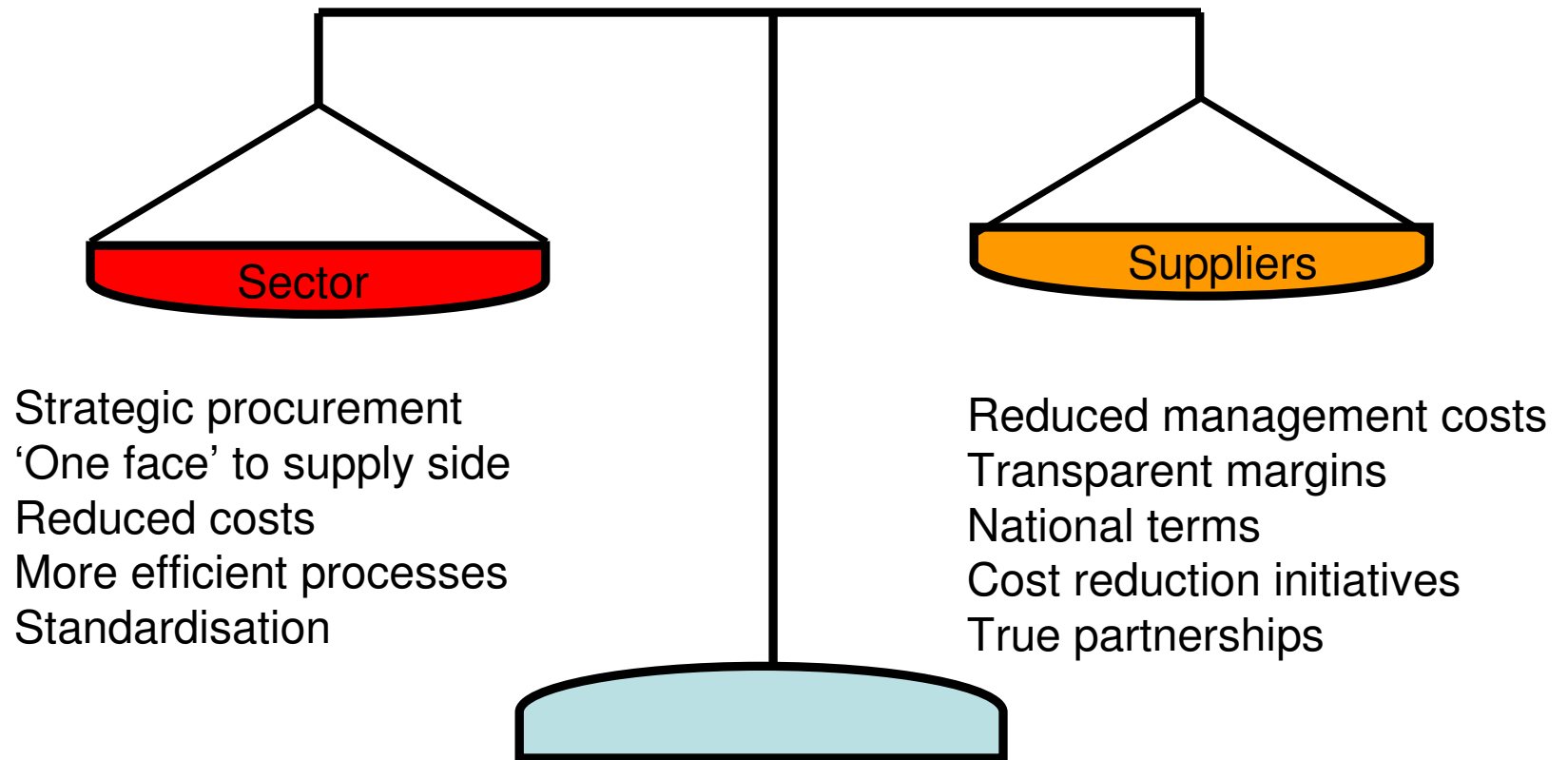
PfH research has shown....



Redressing the balance

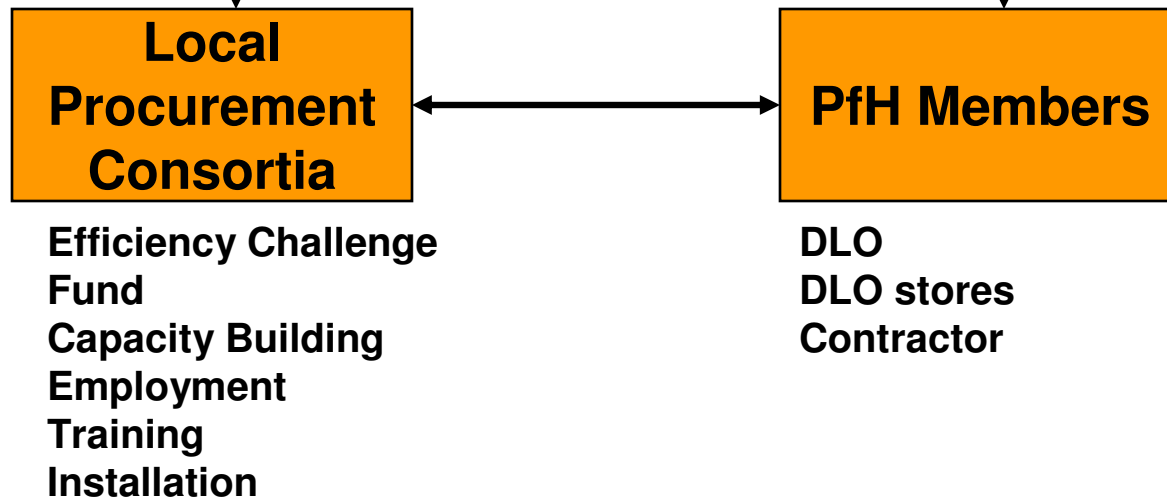


Re-positioning Social Housing



Repairs Materials Strategy

National Materials Framework Agreements





Thanks for Listening