



Anthony Collins  
solicitors

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**A One-Day Conference  
Presented by Anthony Collins  
Solicitors & Campbell Tickell**

**Thursday 27 April 2006  
9.45am to 4pm**

**At the National Housing Federation,  
Lion Court, 25 Proctor Street, London  
WC1V 6NY**

**procurement strategy and efficiency**

Housing associations are under greater pressure than ever to bring costs under control and achieve better value for money. The pressure comes from a number of sources: from central Government in the wake of the Gershon Review; from the Housing Corporation with its Operating Costs Index and Annual Efficiency Statements; and from the Audit Commission, which now inspects associations on Value For Money. While many associations have long been committed to the principles of economy, efficiency and effectiveness, it is often hard to align principles with practice.

Effective procurement is a key tool for maximising outputs while minimising resource inputs. Commissioning and purchasing goods, works and services of all kinds, should be governed by a comprehensive procurement strategy that links directly into the association's corporate strategy. RSLs are now classed as 'contracting authorities', and so have to carry out their purchasing in line with the EU Public Procurement Rules. Many associations are now involved in purchasing clubs.

**This one-day conference for housing association Chief Executives, Directors and senior managers is designed to help delegates make the right strategic decisions when planning their procurement policies. It will look in depth at a number of areas which have a particular impact on RSLs, and will include an overview of the new Public Contracts Regulations. The conference will look at joint procurement in detail, with contributions from speakers from Procurement for Housing and Fusion 21.**

**The conference will tackle a number of key questions:**

- How to develop a procurement strategy
- Using effective procurement to deliver efficiency savings
- What the Housing Corporation expects of RSLs
- The benefits of joint procurement
- The changes made by the new EU Procurement Regulations
- The new tighter rules for group structures
- Procurement and partnering
- Outsourcing services and TUPE

**Speakers will include:**

**Steve Trueman - Director of Procurement & New Ventures, The Housing Corporation**

**Julie Craig - Director, Procurement for Housing**

**Jackie Kutner - East Thames Housing Group and Buy 4 London**

**Ian Gregg – Regenda Housing Group and Fusion 21 Board Member**

**Andrew Millross - Anthony Collins Solicitors (author of the NHF EU Procurement Guide)**

**Greg Campbell - Campbell Tickell**

**Booking sheet for**

**PROCUREMENT STRATEGY AND EFFICIENCY**

**Thursday 27 April 2006**

Title: \_\_\_\_\_ Surname: \_\_\_\_\_ First Name: \_\_\_\_\_

Organisation's Name \_\_\_\_\_

Organisation's Address: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_ Postcode: \_\_\_\_\_

Purchase Order No (if applicable): \_\_\_\_\_

Delegate's Email Address: \_\_\_\_\_

Contact Tel: \_\_\_\_\_ Fax: \_\_\_\_\_

Special Dietary Requirements: \_\_\_\_\_

I enclose a cheque made payable to Anthony Collins Solicitors LLP for:  
£250.00 (including VAT) per delegate

***Bookings to Denise-Anthea Pusey, BVPG Dept, Anthony Collins Solicitors LLP, 134  
Edmund Street, Birmingham, B3 2ES***

***Tel: 0121 212 7473***

***Email: denise-anthea.pusey@anthonycollins.com***