

## ***Permanent and interim opportunities***

**Bulletin No. 69**

**27 March 2008**



### **Managing Director – Community Businesses** £90k – £95k package, London

The Hyde Group is one of the largest housing groups in the country and a leading provider of affordable housing. Improving the quality of life for over 100,000 people in the South East, we manage 42,000 homes with an annual turnover of £234million. This role, with enormous variety of challenge, is all about leading the leaders of our Community Businesses.

Providing the leadership and direction to enable our leaders to meet their objectives to regenerate communities and to deliver our promises to residents, the scope is truly rewarding and stimulating. Spanning business operations, new business, management contracts and PFI, stock transfers and community investment, this role will also give you the opportunity to identify and nurture future leaders for Hyde.

You will have significant leadership experience within a large, complex housing organisation. Your track record shows an ability to consistently deliver results and raise standards through multi-disciplinary teams. You will have solid understanding of housing association regulation and governance and experience of community based solutions.

**For an informal discussion, please contact our consultant Clare Roberts of Campbell Tickell on 0780 157 9964. To download a job pack, visit [www.campbelltickell.com](http://www.campbelltickell.com) or e-mail [recruitment@campbelltickell.com](mailto:recruitment@campbelltickell.com), or call 020 8830 6777.**

**Closing date: Wednesday 2 April. First interviews: Tuesday 8 April. Second interviews: Wednesday 16 April.**



[www.hyde-housing.co.uk](http://www.hyde-housing.co.uk)

The Hyde Group positively welcomes and supports the diversity of the communities we serve and the people we employ.





## Asset Management Director

£85k - £90k package, London

The Hyde Group is one of the largest housing association groups in the Country and a leading provider of affordable housing. Improving the quality of life for over 100,000 people in the South East, our Group Operations Directorate manages 42,000 homes with an annual turnover of £234million. This new role, created to meet the sheer scale of our operation and our plans for large-scale growth, will have the opportunity to lead major change to the Group's approach to asset management.

As we move to a new structure, you will have a critical role in forming strategy, business planning, procurement and co-ordination, as well as influencing our new business development.

To succeed you will need substantial strategic portfolio management and procurement (stock investment, repairs) experience, on a large-scale, preferably residential, operation. Ideally RICS qualified, you have the commercial experience at a senior level to establish a new framework for asset management and create a customer-focused culture.

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**Closing date for applications: Friday 4 April.**

**First interviews: Monday 14 April. Second interviews: Friday 25 April.**



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## **Interim Assistant Director roles East London**



### **AD Housing & Customer Services** **AD Investment & Technical Services**

**c.6 months**

**Full-time preferred**

**Day rate (negotiable) or PAYE**

*(potential for permanent engagement)*

*Local Space is a unique housing association: one of the fastest growing associations in the country having grown from zero to over 1,500 homes in just two years.*

*We are the market leaders in delivering innovative Temporary-to-Permanent (T2P) housing schemes. We work in partnership with local authorities to provide good quality temporary accommodation when they need it (now) and from that delivering more permanent affordable social housing in the future. The Local Space T2P model captures the public funds that up to now have been flowing in to private profits – capturing those for the creation of social assets.*

*Having completed our initial buying programme, we have re-structured our staff to better reflect the ongoing work whilst maintaining our ability to pursue, secure and deliver new business and new growth opportunities. These two new Assistant Director posts have been created as part of that process.*

**For details, see next page.**

For more information, contact Sumaia Migou on 020 8830 6777, [sumaia@campbelltickell.com](mailto:sumaia@campbelltickell.com). For an informal discussion, call Greg Campbell on 020 8830 6777. Application is by CV in the first instance - **deadline Thursday 3 April**. Interviews 14/15 April.

## ***AD Housing & Customer Services***

The post will be responsible for day-to-day operational housing management and customer service delivery and strategic service planning, including:

- Customer Satisfaction
- Tenant and Resident engagement
- Regulatory/legal compliance for housing and tenancy matters
- Lettings and allocations
- Rent and voids management
- Anti Social Behaviour (ASB)
- Contract compliance
- Appropriate performance management data
- Website and communications strategies

Your experience will include:

- Property/tenancy management and resident involvement
- Managing housing property acquisitions or development
- Managing staff and leading teams
- Board reporting
- Managing contracts
- Communications
- Budget management

## ***AD Investment & Technical Services***

The post will be responsible for day-to-day investment and technical service delivery including:

- Regular portfolio reviews and revaluations
- Disposal and property 'churn' strategies and delivery
- New acquisitions
- Responsive repairs
- Planned and cyclical maintenance
- Gas servicing
- Contract compliance

Your experience will include:

- Managing staff and leading teams
- Board reporting
- Managing property management and maintenance programmes
- Budget management
- The practical implications of building construction and housing standards
- Negotiating and managing contracts
- Communications
- Managing housing property acquisitions and development

***Interim role***

***London based***

# **Commercial Director**

***c.3-6 months***

***Day rate - negotiable***

Major supported housing and care provider requires an experienced director to take charge of its business development, pending recruitment to the permanent position.

You will have a first class understanding of Supporting People and be familiar with that market. You will be familiar with the principles of risk appraisal in bidding for new business, and you will have a strong track record in winning contracts and other new business.

*For details, please contact Sumaia Migou or James Tickell on 020 8830 6777, [sumaia@campbelltickell.com](mailto:sumaia@campbelltickell.com).*

## ***Seeking interim or permanent work?***

***Send us your CV and tell us what you're looking for: [info@campbelltickell.com](mailto:info@campbelltickell.com).***

***Or call Clare on 0780 157 9964, or Greg or James on 020 8830 6777 for a confidential chat.***

***To find out more about us, visit our website: [www.campbelltickell.com](http://www.campbelltickell.com).***

**Urgent!**



*The Housing Corporation helps someone in England find a new home every three minutes, and by the end of 2008, we aim to have helped 300,000 more people find a new place to live. The £3.9 billion we are spending in 2006/8 means the chance for many more people to have a decent home, safer streets and a better quality of life.*

***Permanent role***

***London***

# **Investment Manager**

***From c.£42k (more potentially available for a strong candidate)  
(pay award due July 2008)***

***Final salary pension + benefits***

The Housing Corporation's London Investment team has a vacancy for a permanent Investment Manager. The job is within the context of the formation of the Homes and Communities Agency - now only a year away. This is an excellent opportunity to get in before this exciting new development. The London Field is the busiest and most high profile of our fields and this would give the successful candidate exposure to a number of high profile external stakeholders.

The Corporation is also a good employer with a minimum of 30 days annual leave, final salary pension scheme, flexible working, staff discount scheme, annual team bonus amongst others.

You will be responsible for:

- Participate in the development of regional investment strategies, policies and procedures, including taking lead responsibility for sub-regional / policy areas
- Act as lead investor for a portfolio of partner organisations
- Negotiating investment programmes to meet Regional Housing Strategy priorities
- Leading and managing a staff team

You will have:

- Experience of developing and implementing strategies
- Experience of managing and monitoring programmes
- Experience of managing people
- Experience of negotiation
- Awareness of national/regional demographics and trends

***For details, please contact Sumaia Migou on 020 8830 6777, e-mail [sumaia@campbelltickell.com](mailto:sumaia@campbelltickell.com). Application is by CV in the first instance.***



## *Project Director (Business Development)*

Senior appointment, reporting to Chief Executive and working closely with the Director of Operations

Interim, retained consultant, fixed term appointment or secondment opportunity – full or part time - for 12 months, subject to performance

Salary/fee will reflect the level of experience of the successful candidate.

Do you have what it takes to develop and bring new business opportunities to fruition? Are you able to deliver business results in a politicised and competitive environment? Then offer us your proposition to best use your skills and experience to deliver our ambitious growth plans!

You will have:

- Knowledge of the strategic environment St Basils operates in
- Ability to build relationships with funders and identify opportunities
- Ability to strategically and practically shape proposals and promote what St Basils has to offer
- Significant experience of preparing successful bids and tenders
- A track record of winning new business

For an informal discussion with Jean Templeton, Chief Executive, call 07771 802 040. For further information, including Job Description and Person Specification, please call Sue Goodrich on 07980 822515 or email [recruitment@centralgs.co.uk](mailto:recruitment@centralgs.co.uk).

To apply, please send your CV and a covering letter explaining how you meet the person specification, to [recruitment@centralgs.co.uk](mailto:recruitment@centralgs.co.uk) or by post to Central Consultancy, 28 Pickford Street, Digbeth, Birmingham, B5 5QH

Deadline for applications: Monday 14<sup>th</sup> April at 12 noon.